PPCM - Public
Procurement and
Contract Management

PUBLIC PROCUREMENT AND CONTRACT
MANAGEMENT Courses

PPCM 672. Public Financial Management. 3 Credits.
Examination of public sector financial management principles, practices
and processes. Emphasis on financial auxiliary services employed in local
government financial management. Introduction to governmental accounting
practices and financial statements. Micro-computer applications to public
sector financial decision-making techniques. (Cross listed with PADM 672).

PPCM 704. Methods of Public Program Evaluation. 3 Credits.
Examination of various methodologies for designing and conducting
program evaluation and research. Experimental, quasi-experimental and
nonexperimental procedures will be covered. (Cross listed with PADM 704).

PPCM 714. Public-Private Partnerships. 3 Credits.
An in-depth analysis of the forces behind the privatization movement.
Examines the context of privatization, the theoretical and empirical
arguments on both sides of the debate, and the different forms of
privatization practiced in the U.S. The course draws on a wide range of
disciplines in a quest for an understanding of the privatization phenomenon-
political science, public administration, public policy, sociology, economics,
management, and others. (Cross listed with PADM 714).

PPCM 718. Public Sector Contract Administration. 3 Credits.
Examines the actions that must be taken following the award of a contract,
including assurance of required outcomes, assurance of compliance, proper
contract launch, proper contract close-out, and documentation and carrying
forward lessons learned. Connections to steps that must be taken in the other
two phases of the procurement process are noted. (Course is cross listed with
PPCM 718.).

PPCM 719. Leadership. 3 Credits.
Examines leadership through theoretical and practice-based frameworks.
Offers analytical and intellectual examination and reflection on core issues
in the practice of leadership. These objectives will be achieved through open
discussion, honest self-assessment, experiential exercises, and observation of
real-life leadership practice. (Cross listed with PADM 719).

PPCM 726. Introduction to Public Procurement. 3 Credits.
This course provides an overview of procurement and contract management
as a core function in public sector organizations. The course introduces
the student to how properly-aligned, best practice acquisitions can support
public entities' strategic goals. Challenges and opportunities for all
stakeholders are addressed. Special attention is given to ongoing changes in
public procurement. (Cross listed with PADM 726).

PPCM 727. Public Procurement and Project Management. 3 Credits.
Course covers each phase of the public procurement project cycle, with an
emphasis on tools and techniques to manage a public procurement project.
(Cross listed with PADM 727).

PPCM 728. Public Sector Contract Planning and Formation. 3 Credits.
This course provides insight into why and how public sector contracts
should be planned and formed properly. A strong emphasis is placed on the
strategic role that procurement can play in public sector organizations and
how procurement planning and source selection, in particular, fit into that
role. (Cross listed with PADM 728).

PPCM 731. Public Sector Procurement Law and Ethics. 3 Credits.
This course surveys the laws and ethics applicable to public sector
procurement and contract management. A theoretical and problem-based,
interdisciplinary approach is used to address the major legal and ethical
issues that arise when public sector organizations plan, form, and administer
contracts. Attention is given to the role of professionalization in socializing
appropriate ethics. (Cross listed with PADM 731).

PPCM 734. Negotiation and Dispute Resolution. 3 Credits.
The course provides conceptual and practical skills in negotiations. It
examines the underlying cultural, legal, and organizational issues and
problems that affect managing human resources in the workplace. (Cross
listed with PADM 734).

PPCM 781. Intergovernmental Management. 3 Credits.
Analysis of relationships among federal, state, and local governmental units
in the delivery of governmental programs. Focus on intergovernmental
issues in urban metropolitan regions. (Cross listed with PADM 781).