SMGT - Sport Management

SPORT MANAGEMENT Courses

SMGT 214. Introduction to Sport Management. 3 Credits.
Course will introduce students to the sport industry, the wide range of career opportunities involving sport, and the economic impact of sports in America. Prerequisites: A grade of C- or better in MATH 102M or MATH 162M.

SMGT 305. Sport Administrative Theory. 3 Credits.
Principles of organization and administration as they apply to managing sport organizations. Issues related to working with and through individuals to achieve organizational goals and objectives are discussed. Prerequisites: SMGT 214 with a grade of C- or better.

SMGT 312. Sport Sales. 3 Credits.
This course will teach students to learn and navigate the sport sales process. The financial strength of a sport entity is determined by its sales ability, and through lecture, guest speakers, and applied 'real world' exercises, students will have the opportunity to obtain knowledge, skills, and experiences in sport sales that are essential for entry level positions. Prerequisites: SMGT 214 with a grade of C- or better.

SMGT 315. Sport Media and Public Relations. 3 Credits.
An introduction to sport media and public relations. Special emphasis will be placed on the communications process in sport and the various mediums that can be used to convey messages. The internal and external publics involved in sport public relations will be examined along with the steps involved in the process. Prerequisite: SMGT 214 with a grade of C- or better, and a grade of C or better in ENGL 110C and ENGL 211C or ENGL 221C or ENGL 231C.

SMGT 331. Fiscal Planning and Management in Sport and Recreation. 3 Credits.
This course is designed to examine the principles and practices of financial management in diverse recreation and sport service settings. Course will explore the basic concepts of financial planning and analysis to effectively manage a successful operation. Prerequisites: SMGT 214 with a grade of C- or better, ACCT 201, and MATH 102M or higher.

SMGT 366. Internship Seminar. 1 Credit.
Agency field placement is required of all students in Sport Management. Seminar will include resume and cover letter writing skills, internship requirements, agency placement referrals, and interviewing techniques. Prerequisites: SMGT 214 with a grade of C- or better, and junior standing.

SMGT 368. Internship. 12 Credits.
Final field placement required for all students with an emphasis in sport management. Students will be placed in an agency to gain experience in methodologies, administration techniques, and programs specific to their area of emphasis. Minimum of 400 clock hours. Prerequisites: SMGT 214 with a grade of C- or better, senior standing, and permission of the instructor.

SMGT 369. Practicum in Physical Education, Recreation, and Athletics. 3 Credits.
Selected off-campus experiences in physical education, leisure activities, and athletics that will enable students to become more actively involved with field-based professionals engaged in skills within their respective disciplines. Prerequisites: SMGT 214 with a grade of C- or better, and permission of the instructor.

SMGT 414. Sport Marketing. 3 Credits.
Course will examine competitive market strategies as they apply to the sport industry. Emphasis will be placed on the relationship between sport products and sport markets, the communication mix, market research, and the role of strategic planning for business sponsorship. Prerequisites: SMGT 214 with a grade of C- or better and junior standing.

SMGT 415. Principles of Coaching Management. 3 Credits.
This course is designed to provide students with a basic knowledge of the coaching profession. Special emphasis will be placed on establishing a sound coaching philosophy, selecting a coaching style, desirable qualities of a coach, ethics and the coach, roles of the head coach, planning and organizing for games and practices, coaching pedagogy, off-season planning, final preparations for the season, and issues and problems related to coaching and recruiting athletes. Prerequisites: ENGL 110C.

SMGT 421. Legal Aspects in Recreation and Sport Management. 3 Credits.
This course presents an overview of the increasing effect the law has on amateur athletics, professional sports and recreation programs. Prerequisites: SMGT 214 with a grade of C- or better and junior standing.

SMGT 450W. Ethics and Morality in Sport. 3 Credits.
This writing intensive course offers an introduction to ethics and morality within the context of sports. It examines the values of sport and the basis for ethical decision making. Readings, case studies and class discussion are used to explore the moral significance of sport. This course is designed to foster critical thinking skills and to improve written and verbal communication skills through analysis of philosophical and ethical issues associated with sport. Prerequisites: SMGT 214 with a grade of C- or better, a grade of C or better in ENGL 110C and ENGL 211C or ENGL 221C or ENGL 231C and Junior standing.

SMGT 452. Sport Facility Management. 3 Credits.
An examination of the principles and practices of sport facility management. Special emphasis will be placed on management functions related to facility supervision, financing, marketing, public relations, risk management, security, operations, maintenance, programming, scheduling, event planning, box office operations and concessions. Prerequisites: A grade of C- or better in SMGT 214 and junior standing.

SMGT 453. Event Management and Sponsorship. 3 Credits.
This course is designed to provide a detailed examination of the relationship between sport and corporate sponsorship. Topics will include sport sponsorship background and history, reasons for sponsorship, benefits of sponsorship, types of sport sponsorship, strategic communication through sponsorship, sponsorship valuation, and evaluation of sponsorship packages. Special emphasis will be placed on the relationship between sport sponsorship development, event planning and fund-raising strategies. Prerequisites: SMGT 214 with a grade of C- or better, and junior standing.

SMGT 455. Sport in Contemporary Society. 3 Credits.
Discusses the phenomenon of sport as it represents one of the most pervasive social institutions today. The major theme of this course is to demonstrate how sport reflects and enforces the beliefs, values, and ideologies of society. Emphasis is placed on changing attitudes and current trends in the world of sport. The course will be taught from sociological and philosophical perspectives. Prerequisites: SMGT 214 with a grade of C- or better, and junior standing.

SMGT 456/556. Sport Psychology. 3 Credits.
This course examines psychological theories and research related to sport and exercise behavior. The course is designed to introduce students to the field by providing a broad overview of topics associated with sport and exercise psychology. Prerequisites: ENGL 110C.

SMGT 495/595. Topics in Sport Management. 3 Credits.
This course provides an opportunity for in-depth study of selected topics in sport management. Prerequisites: ENGL 110C.

SMGT 497. Independent Study in Sport Management. 1-3 Credits.
Individualized instruction to include research, specialized studies, or other scholarly writing. Prerequisites: Permission of the instructor.

SMGT 556. Sport Psychology. 3 Credits.
Study of the psychological bases of coaching strategies and methodologies. Emphasis is placed on applying knowledge in field settings.

SMGT 595. Topics in Sport Management. 3 Credits.
This course provides an opportunity for in-depth study of selected topics in sport management. Pre- or corequisite: Permission from the instructor.
SMGT 636. Research Problems in Sport Management. 3 Credits.
Practice in the use of statistical and analytical techniques in solving
problems in sport management; supervised student research. Prerequisites:
HMS 635 or FOUN 612; taken in the last semester of graduate work.

SMGT 652. Facility Management for Sport, Recreation and
Entertainment. 3 Credits.
This course examines the principles of facility operation for sport,
recreation, and entertainment events. It will provide students with an
understanding of the unique challenges and opportunities commonly faced
by facility managers and how to effectively manage a sport facility. Students
will analyze current research related to planning, funding, and operating
facilities for sport, recreation, and entertainment. Prerequisites: Must be a
degree seeking student admitted into the M.S. Sport Management program.

SMGT 653. Sponsorship and Event Planning. 3 Credits.
This course examines the theory and practice of securing sponsorships and
planning events. Students will analyze partnerships created between sport
events and corporate sponsors. In addition, students will gain experience in
planning and implementing a sport or leisure event. Prerequisite: Must be a
degree seeking student admitted into the M.S. Sport Management program.

SMGT 668. Internship in Sport Management. 6 Credits.
Designed to provide detailed practical experience (400 clock hours) in a
sport management field setting. Prerequisite: Must be a degree seeking
student admitted into the M.S. Sport Management program.

SMGT 695. Topics in Sport Management. 1-3 Credits.
Selected topic courses in Sport Management. Prerequisite: Must be a degree
seeking student admitted into the M.S. Sport Management program.

SMGT 697. Independent Study in Sports Management. 1-3 Credits.
Individualized instruction to include research, specialized studies, or other
scholarly writing. Prerequisite: Must be a degree seeking student admitted
into the M.S. Sport Management program.

SMGT 698. Thesis Research in Sport Management. 3-6 Credits.
Students work independently with a faculty member to conduct research for
their thesis on a topic related to sport management. Prerequisite: Permission
of the advisor and committee.

SMGT 699. Thesis in Sport Management. 3-6 Credits.
Students work independently with a faculty member to complete their thesis
on a topic related to sport management. Prerequisite: Permission of the
advisor and committee.

SMGT 738. Sport Finance. 3 Credits.
This course is designed to examine the principles and practices of financial
management in diverse sport service settings. This course will explore the
basic concepts of financial planning and analysis required to effectively
manage a successful sport operation. The concepts covered in this course
include finance, economics, accounting, and general business practices.
The course is intended to offer a broad perspective of sport finance along
with the basic skills associated with fiscal planning and management.
Students will gain an understanding of the core principles associated with
the financial management of sport enterprises. Prerequisite: Must be a degree
seeking student admitted into the M.S. Sport Management program.

SMGT 746. Strategic Marketing in Sport. 3 Credits.
This course will familiarize the student with theoretical and practical aspects
of sport marketing including the dynamic nature of sport and the importance
of branding. Through lecture and case-study analysis, the course will
provide students with an understanding of the importance of marketing and
consumer behavior theory and fundamentals specific to strategic marketing
in the sport industry. Prerequisite: Must be a degree seeking student admitted
into the M.S. Sport Management program.

SMGT 750. Ethics in Sport Management. 3 Credits.
This course is designed to provide students with an understanding of ethics
and morals and how they apply in sport management settings. Teleological
and deontological theories of ethics are examined with special application
made to sport environments. Models of moral development, ethical decision
making, and codes of ethics are emphasized. Prerequisite: Must be a degree
seeking student admitted into the M.S. Sport Management program.

SMGT 755. Social Issues in Sport. 3 Credits.
The course will examine the nature and scope of sport from sociological,
historical, economic, and philosophical perspectives. Special emphasis will
be placed on studying selected issues and topics that impact sport managers
and their understanding of the role that sport plays in society. Prerequisite:
Must be a degree seeking student admitted into the M.S. Sport Management program.

SMGT 760. Sport Law. 3 Credits.
This course will examine the theory and practice of sport law as it relates to
the management and supervision of sport and recreation facilities, programs,
participants, spectators and events. Prerequisite: Must be a degree seeking
student admitted into the M.S. Sport Management program.

SMGT 775. Management and Leadership in Sport. 3 Credits.
This course will examine various management principles as they apply
to sport settings. Special emphasis will be placed on studying leadership
theories, human resource management, strategic planning, decision making,
problem-solving, and employee motivation. Prerequisite: Must be a degree
seeking student admitted into the M.S. Sport Management program.

SMGT 780. Sport Analytics. 3 Credits.
This course will examine the theory, development, and application of
analytics in sport. Students will learn about the application of analytics in
sport for purposes of evaluating player performance, team management,
market segmentation, pricing, and other areas in sport industry operations.
Analytics includes the inclusive use of data, statistical and quantitative
analysis, explanatory and predictive models, and fact-based decision making.
Prerequisites: Must be a degree-seeking student admitted into the M.S. Sport Management program.

SMGT 785. Sport Entrepreneurship. 3 Credits.
This course will introduce students to various aspects of sport
trepreneurship ranging from development of an idea for a sport business
to the formulation of a comprehensive sport business plan. Prerequisites:
Must be a degree-seeking student admitted into the M.S. Sport Management program.

SMGT 795. Topics in Sport Management. 1-3 Credits.
Selected topic courses in sport management. Prerequisite: Must be a degree
seeking student admitted into the M.S. Sport Management program.

SMGT 838. Sport Finance. 3 Credits.
This course is designed to examine the principles and practices of financial
management in diverse sport service settings. This course will explore the
basic concepts of financial planning and analysis required to effectively
manage a successful sport operation. The concepts covered in this course
include finance, economics, accounting, and general business practices.
The course is intended to offer a broad perspective of sport finance along
with the basic skills associated with fiscal planning and management.
Students will gain an understanding of the core principles associated with
the financial management of sport enterprises. Prerequisite: Must be a degree
seeking student admitted into the Human Movement Sciences doctoral program.

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of sport marketing, including the dynamic nature of sport and the importance
of branding. Through lecture and case-study analysis, the course will
provide students with an understanding of the importance of marketing and
consumer behavior theory and fundamentals specific to strategic marketing
in the sport industry. Prerequisite: Must be a degree seeking student admitted
into the Human Movement Sciences doctoral program.

SMGT 850. Ethics in Sport Management. 3 Credits.
This course is designed to provide students with an understanding of ethics
and morals and how they apply in sport management settings. Teleological
and deontological theories of ethics are examined with special application
made to sport environments. Models of moral development, ethical decision
making, and codes of ethics are emphasized. Prerequisite: Must be a degree
seeking student admitted into the Human Movement Sciences doctoral program.

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SMGT 895. Topics in Sport Management. 1-3 Credits.
Selected topic courses in sport management. Prerequisite: Must be a degree seeking student admitted into the Human Movement Sciences doctoral program.